



# CISCO DNA

## READINESS ASSESSMENT QUIZ



### 1. How do you approach hardware lifecycle management?

- A. ☐ If it isn't broken, don't fix it.
- B. ☐ We adopt or upgrade when it makes sense to do so.
- C. ☐ We proactively plan upgrades and make replacements.

### 2. How do you design, deploy and manage your network?

- A. ☐ Most of our networks rely on manual configuration with a little automation.
- B. ☐ We have some automation, but at least one area still relies heavily on manual configuration.
- C. ☐ We've implemented automation across our enterprise.

### 3. What's your approach for IoT applications?

- A. ☐ We haven't adopted any IoT applications.
- B. ☐ A separate team manages our IoT technology systems.
- C. ☐ Some of our IoT capabilities are managed on a converged IT network.
- D. ☐ We're integrated—our IT network supports secure interconnection of all IoT applications.

### 4. Which best describes your approach to network security today?

- A. ☐ We have individual device and resource security models.
- B. ☐ We have centralized detection with manual deployment of new policies based on business intent.
- C. ☐ Our policies automatically deploy based on business policies.
- D. ☐ Our system automatically adapts to threats and deploys new security policies based on network insights.

### 5. How are you delivering secure mobility for remote and mobile workers?

- A. ☐ We don't offer mobility for remote workers and mobile workers.
- B. ☐ It's all VPN. BYOD isn't part of our mobile strategy.
- C. ☐ We use enterprise mobility management to enable BYOD programs, assess device compliance and enforce policies.
- D. ☐ We have a converged approach that handles employee device mobility management.

## 6. How do you use location analytics?

- A. ☐ We don't use this yet.
- B. ☐ We're fairly limited—our Wi-Fi senses customer, employee or device presence.
- C. ☐ We use it to deliver context-relevant information to customers.
- D. ☐ How don't we use it? We automate real-time changes that complement a customer's interaction with staff, products and services.

## 7. How do you manage network-wide insights?

- A. ☐ We don't use the network for this—yet.
- B. ☐ We depend on individual device-level reports for stats and monitoring.
- C. ☐ We're getting there—we correlate events across the network with preconfigured thresholds on users, apps and devices.
- D. ☐ We use predictive analytics and automation to dynamically adjust policies and maximize performance and availability. Booyah!

## 8. Which best describes your industry?

- ☐ Banking and Financial Services
- ☐ Education
- ☐ Government
- ☐ Healthcare
- ☐ Manufacturing
- ☐ Retail
- ☐ Transport & Logistics
- ☐ Other

## 9. How many employees work at your organization?

- ☐ 1–249
- ☐ 250–499
- ☐ 500–999
- ☐ 1,000–4,999+

## 10. When was the last time you upgraded your hardware and software?

- A. ☐ I don't know.
- B. ☐ We needed an upgrade a long time ago.
- C. ☐ More than a year ago.

## CALCULATE YOUR DIGITIZATION-READINESS SCORE:

### RESULTS

A=1 B=2 C=3 D=4

#### If you scored:

**10–18:** You're not ready. Talk to your technology solutions provider about using a deeper digital-readiness assessment to help find the gaps in your technology framework.

**19–27:** You're on your way, but you still have some work to do. Your technology solution provider can help you take a Digital-Readiness Assessment to identify areas where your network still needs an upgrade.

**28–35:** You're making good progress toward digital readiness. Schedule a Digital-Readiness Assessment to find out how you can become even more prepared for the digital revolution.

**36 or above:** You're almost there! A more in-depth Digital-Readiness Assessment can help you uncover any hidden areas where your network may not be optimized, so you can stay competitive in the coming digital revolution.

